



1. **What is 'Home Decor Scheme' (HDS)?**

This Scheme is for Shariah compliant financing of home appliances, furniture & fixtures etc., under Islamic Mode of Financing i.e. Morabaha, Ijarah, Diminishing Musharika. Home Décor Scheme **HDS** has been designed to cater the needs of white color employees and SEB/SEP.

2. **How does HDS Shariah' Compliant?**

HDS facility is based on the concept of Islamic Modes of Financing i.e Ijarah, Diminishing Musharika & Murabaha, therefore.; it is Shariah' Compliant. It is approved by FPM's Shariah Advisor.

3. **Why FPM?**

- a) No Down Payment for financing under Ijara & Morabaha
- b) HDS proudly offers Lowest Profit Rates
- c) Fast processing
- d) Personalized service
- e) Tenure according to your choice (from 6 to 36 months)
- f) Ease of acquiring of new / used home appliances (conditions applicable)

4. **How does HDS work?**

- a) The Customer purchases goods from the market from financing under HDS.
- b) The Customer purchases goods from market and upon provision of invoice can get the HDS financing facility.

5. **How HDS is different from Conventional Personal Loans?**

A Conventional Personal Loan product is based on the Concept of Bank Loan. The conventional Banks lend money on interest based system. HDS is asset based financing under Islamic modes.

6. **What products 'Home Decor Scheme' (HDS) covers?**

- A. HDS covers financing of Home appliances / electronic items, Cell Phones, PC, etc.

B. Furniture and Fixtures; all sort of Furniture Items manufactured and assembled locally or **imported** and other items

7. What if I want to purchase a Motor Bike?

Yes, you can purchase the same from the financing from FPM but from our other product manual called Meri Car.

8. What is the penalty in case of late payment?

In all modes of financing, late payment charges are applicable @ Re. 1/- per thousand per day. However, the amount of penalty will be paid to the charitable institutions after recovery.

9. What if I do not pay the rentals or fulfils terms of agreement?

In case of availing the facility and .subsequent failure to re-pay, you, by default, allow FPM the right of repossession of assets at your cost.

10. What is the rebate in case of early payment?

Under Morabaha mode, in case of early payment full sale price will be charged. Whereas under Ijarah or Diminishing Musharika, only the amount due at the time of early payment will be recovered subject to the condition that early payment is made six months after the date of financing.

11. What will be the mode of payment of installment / rental?

- a) PDCs / Security Cheques will be obtained for all categories according to tenure of facility (i.e. one cheque equivalent to total installments amount till maturity.)
- b) Facility of direct payment of rentals can also be opted.

12. Can applicant's various sources of income be clubbed?

Yes, if a client has additional sources of income e.g. rent of property, his income can be clubbed with his salary income as per rules under HDS.

13. How much time does the F P M take to approve the case?

Generally cases are processed and approved within five working days, subject to submission of complete documentation / information.

14. What is the minimum and maximum tenure for HDS?

The minimum tenure for HDS is 6 months and the maximum tenure is 36 months. We offer this facility in the multiples of 6 months. You can choose a tenure suitable to you ranging from 6, 12, 18, 24 to 36 months.

15. What are the costs associated with availing the HDS facility?

Customers are charged:

- a) Processing charges Rs.1,500/- per instance or 1% of facility; whichever is higher.
- b) Documentation charges Rs.1,000/-

c) Income estimation charges as per actual. (where applicable)
The fee is charged subject to approval of facility. This fee is generally inclusive of charges for legal documentations & credential verification etc.

16. Who can apply for HDS?

- a) BOP Employees (Permanent & Contractual)
- b) Government Employees (Permanent/Contractual)
- c) Permanent /Contractual Employees of Companies
- d) SEPs (Self Employed Professionals)
- e) SEBs (Self Employed Businessman)

17. What are documents required for HDS Facility.

➤ **Personal Information:**

- Application form duly filled & signed.
- 2 recent Passport-size photographs of the applicant.
- Copy of Applicant's valid CNIC.
- Relevant documents (Income proof Documents etc .. as per customer category)

➤ **Income Information**

• **Salaried Individuals:**

- Original / Certified copy of Bank Statement showing Salary Credit for last 06 months OR
- Original / Certified copy of Pay Slip not older than last 03 months
- Employer's certificate including service Tenure /Designation /Salary
- Verified Bank Statement (last 06 months)

• **Business Individuals:**

- Verified Bank Statement (last 12 months)
- 2 years Proof of Business (e.g. Tax return 1 Bank Certificate/ NTN Certificate 1 any other document)

➤ **Employment and Business Tenure:**

• **Salaried Individuals**

- Permanent job with minimum 1 year employment period.
- In case of contractual employee, maximum facility period will not exceed three months prior to expiry of contract date.

• SEP & Business Individual:

- **For Self Employed Professionals:**
- **For Self Employed Businessman:**
 - Three Years' experience

- Owned residence / business place or in name of Parents of applicant; while Business premises in name of real brother / sister is also acceptable.
- (Other terms & conditions apply)

18. Is the processing fee refundable to the Customer in case his application is rejected?

Processing fee is charged after the case is approved.

19. What is the maximum limit of HDS facility?

FPM offers this facility ranging from Rs. 50,000 to Rs. 500,000/- Terms & conditions are applicable as per rules of HDS.

20. What is Rental / EMP?

EMP stands for Equated Monthly Payments. Please use the EMP Calculator to find out the EMP you need to repay.

21. What If You want to Buy Second hand / Used product?

Yes, such products can be financed provided FPM is satisfied with the proof and the value of purchase.

22. Are taxes, duties, Government levies applicable?

Yes, as per law of land.

FPM reserves the right to close the Scheme (HDS), change the terms and conditions and reject any proposal without assigning any reason / without assigning any prior notice.